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The most authoritative and comprehensive text of its kind, Kiss, Bow, or Shake Hands, 2nd Edition is your must-have guide to proper international business protocol. With countries such as China and India taking on a more significant role in the global business landscape, you can't afford not to know the practices, customs, and philosophies of other countries.

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Kiss, Bow, or Shake Hands: How to Do Business in Sixty Countries 1st edition by Morrison, Terri; Conaway, Wayne A.; Borden, George A. published by Bob Adams, Inc. Paperback Paperback — January 1, 1994. 4.0 out of 5 stars 30 ratings.

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Kiss, Bow, Or Shake Hands: The Bestselling Guide to Doing ...

When it comes to business, according to Kiss, Bow, or Shake Hands, you must be punctual for business and social meetings; and skip trying to seal a deal during the sacred month of August when everyone is en vacance. With the exception of the tourist industry, Paris virtually closes down (which, by the way, makes it an ideal time to visit the City of Light).

Kiss Bow or Shake Hands | Bonjour Paris

Success in the global marketplace begins with an expert understanding of international business practices, protocol, cultural orientations, legal practices, negotiating and communication styles. It's how you develop trust, networks, and a diverse base of talent. Kiss, Bow, or Shake Hands ® DIGITAL delivers this essential knowledge when you need it - and helps you build the tangible intercultural skills required for international venues and diverse domestic markets.

KISS, BOW OR SHAKE HANDS

The French shake hands and often kiss cheeks as well. Entire doctoral theses have been written about how many kisses French people use to greet each other. It's between one and four, depending on where you are. (Here's a helpful map.)

A bow, a kiss or a handshake: how to greet overseas ...

Kiss Bow Or Shake Hands. Few books get to their main subject faster than. Kiss, Bow, Or Shake Hands. A single-page introduction, four more pages providing a brief cultural orientation, and off you go. What fol- lows are chapters on each of 60 countries around the world. From Argentina to Venezuela, from Bela- rus to Ukraine, from Belgium to Turkey, and from China to Thailand, many places are cov- ered, and there ' s a wealth of information to be had.

Kiss Bow Or Shake Hands - Leadership Crossroads

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This book in the Kiss, Bow, or Shake Hands series has been written specifically for legal professionals—to help you develop the tangible intercultural skills that will support your successful legal practice. ” Believe it or not, correct behavior has many faces.

Kiss, Bow, or Shake Hands: Courtrooms to Corporate Counsels

Kiss, Bow, or Shake Hands: Sales and Marketing is an informative, entertaining guide that shows you what to do—and what to avoid—in any given sales or marketing situation, from Argentina to South Africa. It provides the expert knowledge you need to gather data in diverse cultures, properly present your products, and close deals around the world.

Kiss, Bow, or Shake Hands, Sales and Marketing: The ...

Kiss, bow, or shake hands : Europe : how to do business in 25 European countries by Morrison, Terri. Publication date 2007 Topics Business etiquette, Corporate culture, Business communication, Negotiation in business Publisher Avon, Mass. : Adams Business Collection

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Kiss, Bow or Shake Hands® has sold over 375,000 print copies, has been translated into multiple languages (e.g.: Chinese, Korean, Russian, and Estonian), and is a #1 Amazon.com bestseller. It is used by corporations, governments, universities and business travelers worldwide. However, it has only been available in print — until now.

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