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Donald R. Cooper teaches research methods, statistics, and organizational behavior in the masters and doctoral programs of public administration and business. Cooper's Ph.D. is from Kent State University.

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Cooper serves as the managing director of the Cooper Research Group, a consultancy specializing in customer satisfaction, loyalty, defection, and market segmentation research for the electronics and computer industries. Currently, he provides senior management of domestic and global firms with brand, segmentation, and service analysis.

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Business Research Methods : Donald Cooper : 9780071289221

Business Research Methods Second European Edition Boris Blumberg, Donald R. Cooper and Pamela S. Schindler McGraw-Hill Higher Education London Boston BurrRidge, IL Dubuque, IA Madison, WI New York San Francisco

We are delighted to present the twelfth edition of Business Research Methods. This edition continues to equip the readers with richest and most comprehensive knowledge and skills involved in the basic research process. Real-world examples, decision-making processes and industrial expertise are evident by way of Snapshots, CloseUps, PicProfiles and Cases found throughout the text. Managerial decision-making is the underlying theme which includes discussion of the business contexts, statistical analysis of the data, survey methods, and reporting and presentation of the data. Plethora of web supplements contain Written Cases, Video Cases, Web Exercises, Articles, Samples, Student Sample Projects, Solutions Manual, etc. Salient Features: - NEW! Reader-friendly structure - NEW! More than 15 Cases about hospital services, data mining, new promotions, etc. - Market-leading coverage of questionnaire design and web-based survey techniques - NEW! Indian and Asian examples to illustrate various concepts, framework, and decision-making tools - NEW! Updated pedagogy with additional examples solved using computer-based analytical methods (SPSS), 200+ true/false and multiple-choice questions

Cooper and Schindler's Business Research Methods, 8e offers students and instructors thorough coverage of business research topics backed by solid theory. The authors are successful marketing research consultants and that is evident in the rich and realistic case studies found in the text. Managerial decision making is the underlying theme, topics and applications are presented and organized in a manner that allow students to thoroughly understand business research topics and functions. Consequently, the structure of the text encourages and supports completion of an in-depth business research project during the semester.r.r.

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A concise, simplified approach to the research process in business and management, guiding students step-by-step through their research project, from exploring questions and problems, to designing the research, and lastly, writing the results. Chapters include a design matrix and three sets of questions by research objective to help identify the designs that are appropriate for a project and why. There are also seven road marker activities --exploring, planning, creating, conducting, collecting, analyzing, and writing -- directing students from one milestone to the next. Key features include: Statistical Decision Trees enabling students to bypass the typical statistics chapters and select the appropriate analysis based on prior learning Global narrative highlighting a wide spectrum of business research challenges. An APA style how-to guide with over 26 exhibits that includes writing examples using permissions for articles and a 2016 thesis. Qualitative research and mixed designs. Real world case studies blending business research within the context of successful organizations. The book is supported by online resources for instructors and students, including: PowerPoint slides, an instructor's manual, author selected videos, cases and data sets from SAGE SRM. Suitable for Business and management students undertaking a research project or research paper.

Introduction to business research - The design of business research - The sources and collection of data - Analysis and presentation of data - Case index.

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In its Anniversary 10th Edition, authors Cooper and Schindler continue to provide the most timely, richest, and most comprehensive coverage of the research experience in Business Research Methods. Students and instructors will find thorough coverage of business research topics -- including the best coverage of questionnaire design -- backed by solid theory. The authors are successful marketing research consultants; their expertise is evident in the realistic Snapshots, Close-Ups, PicProfiles, and case studies found in the text. Managerial decision making is the underlying theme, and topics and applications are presented and organized in a manner that allows students to thoroughly understand business research topics and functions. Consequently, the structure of the text encourages and supports completion of an in-depth business research project during the semester.

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